





# APPLICATION MANAGED SERVICES

# FOR QUICKBOOKS DESKTOP ENTERPRISE

# WE RUN THE TECH BEHIND QUICKBOOKS; YOU RUN THE NUMBERS INSIDE IT.

#### **Solution Detail**

- Supported QuickBooks Desktop products: QuickBooks Desktop Pro, QuickBooks Desktop Premier, QuickBooks Desktop Enterprise (Gold, Platinum, & Diamond)
- Built-in cybersecurity, including secure RDP access, multi-factor authentication, malware protection, and server segmentation
- Remote access from any device, anywhere in the world
- 24/7 support with <20-min avg. response time
- Special support for clients transitioning from QuickBooks Pro Plus & Premier Plus
- Fully managed dedicated server hosting with a 99.99% uptime SLA
- 17 global data centers

## **Pricing and Terms**

- QuickBooks (all versions): \$55/user/month
- Microsoft Office 365: \$0/user/month BYOL
- Security package: \$25/account/month
- 12-, 24-, and 36-month terms
- Licensing: BYOL or purchase through Summit



I wasn't sure how the speed of our QuickBooks Enterprise would work with so many users, but it's been great.

QuickBooks customer since 2020



# **QUICKBOOKS DESKTOP VS. QUICKBOOKS ONLINE**

Feature	QuickBooks Desktop from Summit	QuickBooks Online
Critical Business Functionality	Advanced features like enhanced payroll, inventory, pricing, and timesheets.	Limited functionality; lacks many advanced tools needed for complex businesses.
License Optimization	One price per user with unlimited financial entities.	Charges per user and per financial entity, quickly adding up in costs.
Personalized Service	Comprehensive implementation and ongoing support for QuickBooks and other applications.	Generic, one-size-fits-all support limited to QuickBooks Online only.
Third-Party Integrations	Supports over 200+ essential third-party apps.	Limited third-party integrations, restricting functionality.
Security	Advanced cybersecurity on private servers.	Basic shared-cloud security with greater exposure to risks.
Availability	99.99% online uptime and full offline capability.	100% dependent on internet with no offline access.
Support	24/7 live, U.Sbased support with under 20-minute response times.	Slow and complicated chat-based support with no live assistance guaranteed.





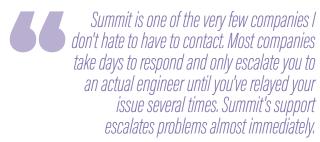


### FOCUS ON EVERYTHING BUT HOSTING QUICKBOOKS.

As an Intuit-authorized hosting provider, Summit offers more than just a secure and reliable hosting environment. We're your partner in making QuickBooks work for your business. From hosting setup and installation to daily backups and technical support, we've got you covered at every step.

#### QuickBooks Enterprise hosted by Summit is the right choice when:

- Your business relies on advanced features exclusive to QuickBooks Enterprise
- Data privacy and control are critical concerns for your organization
- Avoiding license fees for each financial entity is a priority
- You want to focus on growing your business rather than managing IT infrastructure and cybersecurity
- You want to leverage the latest technology without large upfront costs in hardware



Garrett B., customer since 2015



# HERE'S WHY 10,000+ BUSINESSES (AND COUNTING!) TRUST SUMMIT TO RUN QUICKBOOKS:



# Personalized Service from Real People

No bots here! Our 100% human team works with you to tailor and optimize your Quick-Books environment.



# Data Privacy & Control

Maintain full control of your QuickBooks data while benefiting from the security of dedicated application hosting.



#### Untouchable Cybersecurity

Our team uses the latest in security controls to provide constant protection and response against cybersecurity threats.



# Seamless Printing and Scanning

Enjoy real-time syncing with local printers and scanners, making daily tasks simple and efficient.



#### Click-by-Click Migration Support

Our experts walk you through a live, step-bystep data migration to ensure your QuickBooks data is securely transferred.



#### **Scalable Server**

Tailor your compute, memory, storage, desktop apps, backup frequency, retention, and admin rights to fit your needs.



# Rock-Solid Compliance

SOC 2 Type 2 and SSAE 18 certifications ensure your business meets the highest compliance standards with confidence.



# Proactive Monitoring & Performance Tuning

Our team actively monitors and optimizes your QuickBooks environment to prevent issues from impacting your business operations.



#### **Daily Backups**

Automatic daily backups with 15-day retention keep your freshest data recoverable.



#### **Always-on Support**

Get 24/7/365 support with guaranteed response times under 20 minutes.



YOUR BUSINESS RUNS BETTER ON SUMMIT.
CONTACT OUR SALES TEAM TO FIND OUT WHY.

